



## WE CARE ABOUT YOUR CARS

BLG – Your Car Logistics Partner for Russia and Ukraine

**BLG**  **LOGISTICS**



## GO EAST

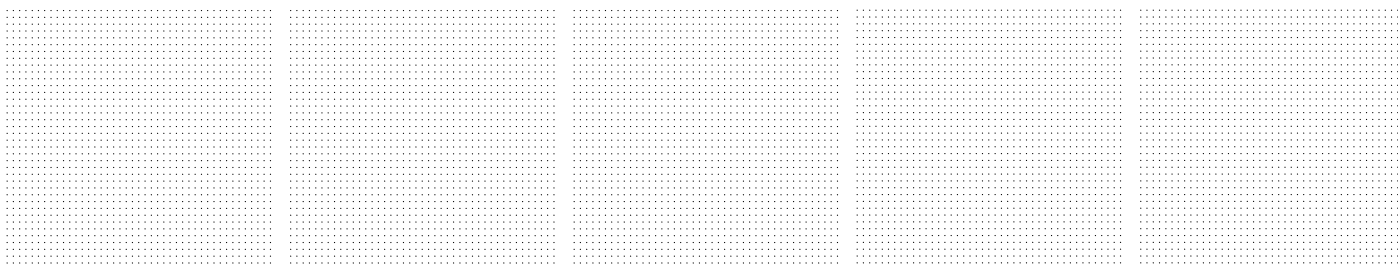
After saturation of the Western European market and increasing relocation OEM plants to the east, BLG decided to invest in Central Eastern Europe and Russia.

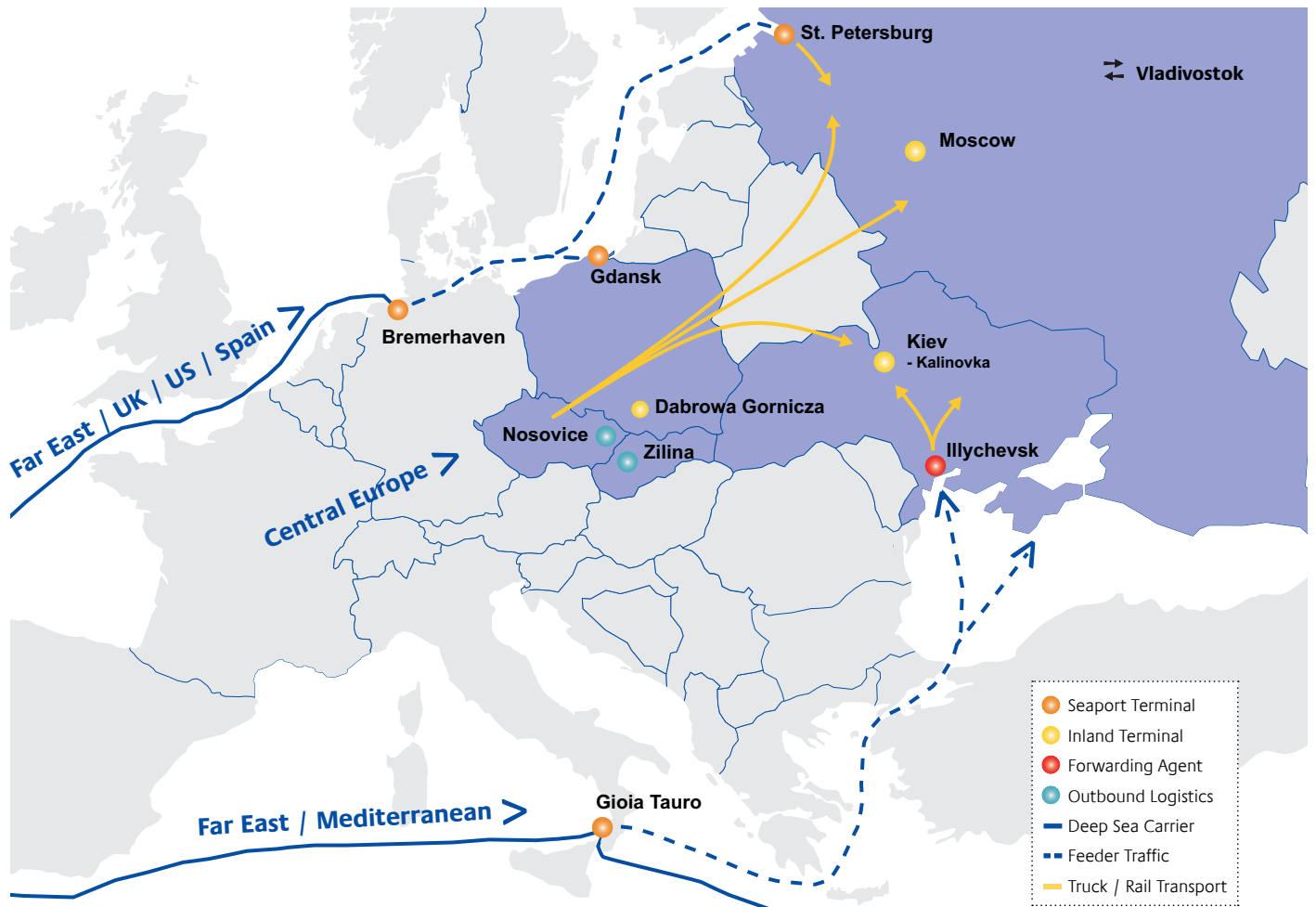
BLG's hub ports in Bremerhaven and Gioia Tauro form the perfect basis for this strategy.

Besides the main hub ports, our facilities in Poland (Gdansk, Dabrowa Gornicza) as well as in the Czech Republic and Slovakia round off this picture.

As Ukraine and Russia are markets with high potentials BLG offers the complete logistics service at the car terminal in Kalinovka. Car Logistic Moscow, a subsidiary of BLG Automobile Logistics, offers transport services for new and used cars within Russia and abroad. The operation in St. Petersburg and Illychevsk has been implemented successfully as future milestones in the supply chain in Russia and Ukraine.

For us at BLG it is important to keep our promises and implement strategic projects, even if this is against the trend. The next few pages will provide you with an overview of our setup in Russia and Ukraine. We are confident you will find it convincing and join our network.





## OUR NETWORK

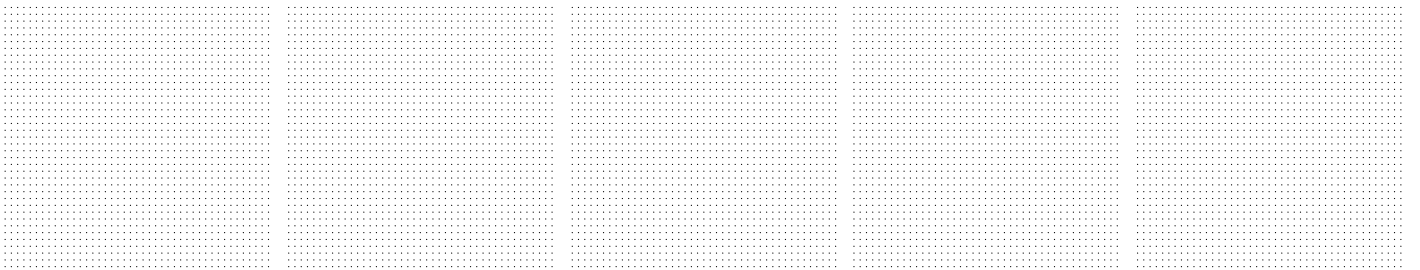
With a highly sophisticated network in Central Eastern Europe, Ukraine and Russia BLG Automobile Logistics can already offer the whole supply chain from a single source.

With a total truck fleet of 550 car transporters and 1,300 in-house railway wagons, BLG Automobile Logistics provides transport services for all major OEM in Europe.

Further investments will be made in terminal facilities and transport assets in Eastern European and Russian markets.







SERVICES	LOCATIONS									
	Bremerhaven	Gioia Tauro	Dabrowa Gornicza	Gdansk	Nosovice	Zilina	Kalinovka	Illychevsk	Moscow	St. Petersburg
Technical Services	X	X	X	X	X	X	planned			
Paintshop	X	X			X	X	planned			
Railway	X	X	X	X	X	X	planned		X	X
Ro/Ro-Terminal	X	X		X						X
Truck Base	X		X	X			X		X	
Forwarding Agent	X	Shipping Agency		X			X	X		X
Storage Areas	X	X	X	X			X		X	X
Releasing Agent					X	X				

# QUALITY IS NOT A SECRET ...

... quality is our way of constant improvement, based on more than three decades of experience in automobile logistics. Throughout this time we have been concentrating on the training and skills of our staff to ensure a continuous improvement process.

Another main focus is the measurability of quality in all areas and our understanding of the fact that quality is the product of our qualification and structure.

We were also one of the first automobile logistics companies that emphasized environmentally friendly services in their company policy.

Our quality and environmental management system has been approved by Lloyd's Register Quality Assurance according to ISO 9001:2008 and ISO 14001:2004.





## CARRIER OF GOOD IDEAS – GREEN LOGISTICS

Climate change is a focus of worldwide attention. Emissions such as carbon dioxide (Co2) have to be reduced. Ongoing accumulation in the atmosphere will lead to rising temperatures with significant impacts on humanity and nature. Politicians, the public and companies discuss this issue. We assume our responsibility and try to develop solutions with our customers to actively reduce our emissions. One example is the development of innovative transport solutions. All of our terminals in Eastern Europe are multimodal and can be reached by rail or ship. But also for conventional truck transport there is still unexploited potential to save resources and avoid emissions. Through special “eco training” for our truck drivers and optimization of our transport routes we were able to reduce the diesel consumption of our truck fleet by 15%.

These are only some small examples. We look forward to moving on with your shipments. Let’s develop the future.







## OUR JC@RS SOFTWARE FAMILY

JC@RS is an IT system for planning and managing storage, technical services, order processing and shipment of cars. JC@RS stands for Java Car System. As a gateway application based on IBM Websphere technology, JC@RS bundles all Web applications for terminals, PDI Center, transportation and logistics.

C@rin stands for the distribution of cars in the Port. This includes volume and vessel planning, location and status of the cars, checking the delivered services and extensive reporting.

C@rCenter takes care of the planning and management of the cars at our technical centers. Managing the orders, planning material flow and installing the extras are the main targets of C@rCenter. All information is shared with our clients via status reports.

C@rtrans steers our transportation fleet and looks for the most economical transport route.

The system shows us the right way and will inform our clients about the delivery status to the dealer.





## CENTRAL CONTACT

### Uwe Seliger

Head of Business Unit  
Managing Director

Praesident-Kennedy-Platz 1A  
28203 Bremen  
Deutschland/Germany

Tel.: +49 421 398 44 62  
Fax: +49 421 398 61 11  
uwe.seliger@blg.de

### Pawel Byglewski

Head of Business Unit  
Central Eastern Europe  
& Russia (Poland /  
Ukraine / Turkey)

Praesident-Kennedy-Platz 1A  
28203 Bremen  
Deutschland/Germany

Tel.: +49 421 398 34 80  
Fax: +49 421 398 61 11  
pawel.byglewski@blg.de

### Fabian Sieweke

Business Unit Central  
Eastern Europe & Russia  
Director Operations Russia /  
Slovakia / Czech  
Praesident-Kennedy-Platz 1A  
28203 Bremen  
Deutschland / Germany

Tel.: +49 421 398 62 71  
Fax: +49 421 398 61 22  
fabian.sieweke@blg.de

[www.blg-logistics.com](http://www.blg-logistics.com)

## LOCAL CONTACT

### Andreas Heines

Director Sales  
BLG Logistics Automobile  
SpB

Gapsalskaya Street 5,  
section A, office 303  
198035, Saint Petersburg  
Russia

Tel.: +7 812 680 29 34  
Fax: +7 812 680 29 36  
Mob.: +7 981 809 20 21  
Mob.: +49 171 670 35 31  
andreas.heines@blg.de

### Murat Aboev

Managing Director  
BLG Logistics Automobile  
SpB

Gapsalskaya Street 5,  
section A, office 303  
198035, Saint Petersburg  
Russia

Tel.: +7 812 680 29 34  
Fax: +7 812 680 29 36  
Mob.: +7 911 795 10 80  
m.aboev@blgspb.ru

### Yevgeniya Mostovenko

Managing Director  
BLG ViDi Logistics (TOV)

Wul. Kijevska 13  
UA-08132 Vishnievy / Kiev

Tel.: +38 044 239 74 98  
Fax.: +38 067 231 12 27  
Mob.: +38 067 217 52 64

yevgeniya.mostovenko@blg-vidi.com



BLG AUTOMOBILE LOGISTICS  
Praesident-Kennedy-Platz 1A  
28203 Bremen  
Germany